EcoStruxure™ IT for Partners

Gain new visibility into a customer's physical IT layer via APC's cloud-based vendor agnostic software solution.

Why EcoStruxure™ IT?

Make IT infrastructure more **reliable & efficient** while simplifying monitoring by offering complete visibility, alerting & analytics tools for **end customers with environments** that have qualities such as:

• Distributed IT i.e. local edge & branch locations

• Hybrid IT

• Connected devices that speak SNMP or Modbus TCP

Value to Your Customer

EcoStruxure™ IT allows you to **assess and monitor** your customer's existing IT environment and give them recommendations on:

• How to decrease utility costs by right-sizing power & cooling configurations

• How your customer compares with other companies with similar IT enviroments

• How to proactively handle issues and incidents and avoid downtime & interruptions

Offer your customers the ability to monitor and give insight into their environment through:

EcoStruxure™ IT Expert

Assess

• Health status across the global environment

• Identify IT Refresh and Upsell Opportunities

• Insight into where to best spend their next IT dollars

Monitor & Manage

• Multi-tenancy centralized monitoring of your customer's existing equipment

• Access the dashboard from any device

• Provide data-driven, actionable insights

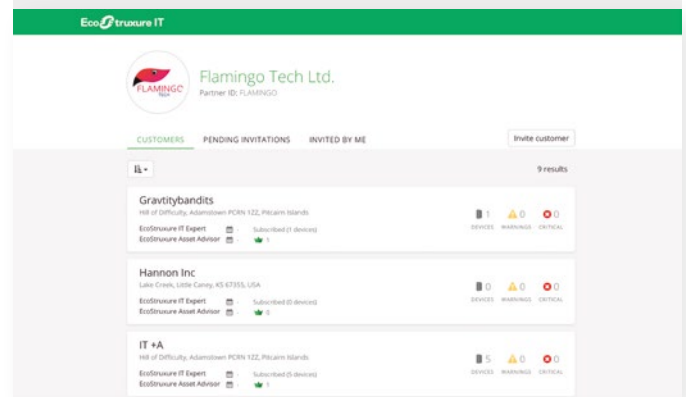• Real-time device alarms & alarm consolidation

How to Access EcoStruxure™ IT

Connect through the EcoStruxure™ IT Gateway

EcoStruxure™ IT cloud based software allows you to **invite new and existing customers to the EcoStruxure™ IT Gateway**, giving you visibility into their inventory of physical infrastructure products that communicate via SNMP or Modbus TCP.
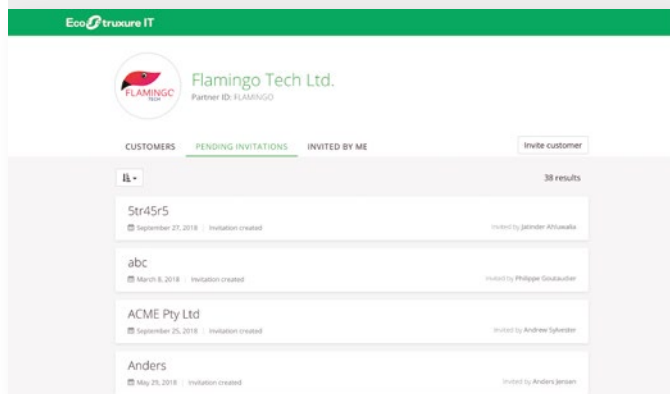
1 Connect to the **EcoStruxure™ IT for Partners*** via https://ecostruxureit.com/for-partners/
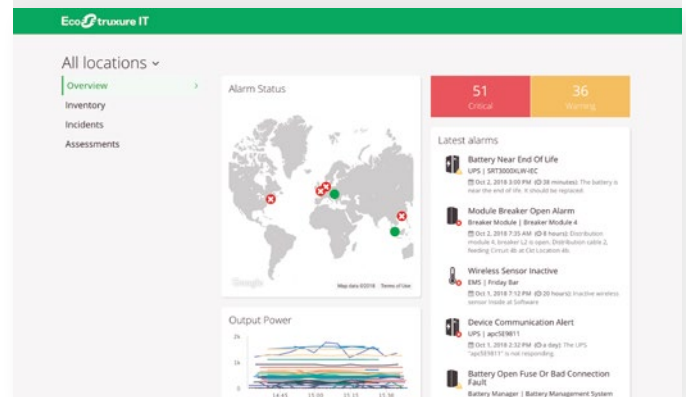

2 Once signed into the EcoStruxure™ IT for Partners dashboard, invite your customers to connect to the **EcoStruxure™ IT Gateway**

To guarantee a smooth connection, contact your APC Channel Manager or click here for the Gateway System Requirements

3 After your customers are connected to the Gateway, you can monitor their infrastructure via **EcoStruxure™ IT Expert**, gaining insight elements such as on-phase balancing, humidity, and more.

In addition to having visibility into your customers network, you can begin running any of the following **assessments on their physical infrastructure:**

• UPS Health Check

• Lifetime Alarms

• Cooling Optimization (Coming soon!)

Sign up for a **free demonstration & 30-day trial** of EcoStruxure™ IT Expert

Get Started Today